

## VENDOR LOT SUMMARY

**Bid Number: 9970-11-Q**

**Bid Title: Landscape Maint. Of Black Mountain Ranch South Maintenance Assessment District**

Bid Closing Date: August 30, 2010

Bid Closing Time: 3:00 p.m. P.T.

Buyer: FJM

CPC: YLK

Bid Tab by : YLK

	VENDOR	ADDENDUM A	CASH DISCOUNT TERMS	TOTAL BID	DISCOUNT AMOUNT	FINAL BID TOTAL
1	JCMS LANDSCAPING	N/A	NET 30 DAYS	\$335,489.08	\$0.00	\$335,489.08
2	LANDSCAPE USA	N/A	3%/20 DAYS	\$350,803.64	\$10,524.11	\$340,279.53
3	TRUGREEN LANDCARE	N/A	7%/20 DAYS	\$373,614.00	\$26,152.98	\$347,461.02
4	TREEBEARD LANDSCAPES	N/A	NET 20 DAYS	\$351,061.00	\$0.00	\$351,061.00
5	LANDCARE LOGIC	N/A	14%/20 DAYS	\$448,787.63	\$62,830.27	\$385,957.36
6	BLUE SKIES LANDSCAPE MAINTENANCE	N/A	1%/20 DAYS	\$389,967.50	\$3,899.68	\$386,067.83
7	AZTEC LANDSCAPEING, INC.	N/A	1%/20 DAYS	\$402,006.70	\$4,020.07	\$397,986.63
8	PONDEROSA LANDSCAPE, INC.	N/A	NET 20 DAYS	\$416,917.12	\$0.00	\$416,917.12
9	ACACIA LANDSCAPE	N/A	3%/20 DAYS	\$450,277.00	\$13,508.31	\$436,768.69
10	MERCHANTS LANDSCAPE SERVICE, INC.	N/A	NET 30 DAYS	\$447,157.00	\$0.00	\$447,157.00
11	PARK WEST LANDSCAPE MAINTENANCE	N/A	NET 30 DAYS	\$451,555.00	\$0.00	\$451,555.00
12	RANCHO HILLS LANDSCAPE, INC.	N/A	5%/20 days	\$479,238.96	\$23,961.95	\$455,277.01
13	EXECUTIVE LANDSCAPE, INC.	N/A	NET 30 DAYS	\$455,855.00	\$0.00	\$455,855.00
14	NISSHO OF CA, INC	N/A	2%/40 DAYS	\$476,515.81	\$9,530.32	\$466,985.49
15	GOLDKAMP LANDSCAPE	N/A	2%/20 DAYS	\$492,661.56	\$9,853.23	\$482,808.33
16	AZTECA LANDSCAPE	N/A	NET 30 DAYS	\$716,949.98	\$0.00	\$716,949.98

**ABBREVIATION KEYS:**

N/A - NOT APPLICABLE

NN - NOT NOTED

**VENDOR NOTES: NONE**

VENDOR: ACACIA LANDSCAPE

I. PRICING PAGE

A. BLACK MOUNTAIN RANCH SOUTH MAINTENANCE ASSESSMENT DISTRICT

Category	Est. Qty.	U/M	Description	Total Cost Per Month	Total Cost Per Year
II	218,857	SQ FT	Black Mountain Road / Carmel Valley Road Medians Landscaped with Trees, Shrubs, Groundcover	\$2,829.00	\$33,956.00
II(A)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs, and Grasslands	\$2,908.50	\$34,902.00
II(B)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs and Groundcover – Future	\$4,577.83	\$54,934.00
III	3,100	SQ FT	Black Mountain Road Street Medians Paved	\$141.66	\$1,700.00
V	437,089	SQ FT	Black Mountain Road / Carmel Valley Road Rights of Way and Adjacent Areas Landscaped with Trees, Shrubs, and Groundcover	\$4,535.66	\$54,428.00
V(A)	266,609	SQ FT	Camino Del Sur / San Dieguito Road Rights of Way Landscaped with Trees, Shrubs, and Grasslands.	\$4,063.50	\$48,762.00
V(B)	76,884	SQ FT	Camino Del Sur/San Dieguito Road Rights-of-Way Landscaped with Trees, Shrubs and Groundcover - Future	\$2,421.33	\$29,056.00
VI	975,575	SQ FT	Camino Del Sur / San Dieguito Road Slopes Adjacent to Rights of Way Landscaped with Trees, Shrubs, and Grasslands	\$7,318.33	\$87,820.00
XI	88,260	LN FT	Curbs and Gutters	\$1,492.83	\$17,914.00
XII	4,241	LN FT	Concrete Brow Ditches	\$477.83	\$5,734.00
XIII	2,600	SQ FT	Focal Points	\$354.08	\$4,249.00
XIV	219,828	SQ FT	Sidewalks / Bridge Hardscape	\$2,351.33	\$28,216.00
XIV(A)	203,468	SQ FT	Carmel Valley Road Medians Mulched	\$717.16	\$8,606.00
TOTAL SECTION A:					\$410,277.00

B. EXTRAORDINARY LABOR

EST. QTY.	U/M	DESCRIPTION	COST PER HOUR	TOTAL COST
2,000	HR	Extraordinary Labor	\$20.00	\$40,000.00

NOTE: The cost of the two thousand (2,000) hours of extraordinary labor will be added to the bid price to determine the overall Bidder.

TOTAL SECTIONS A & B: \$450,277.00

BID NO. 9970-11-Q  
LANDSCAPE MAINT. OF BLACK MOUNTAIN RANCH SOUTH MAD

VENDOR: AZTEC LANDSCAPING, INC.

I. PRICING PAGE

A. BLACK MOUNTAIN RANCH SOUTH MAINTENANCE ASSESSMENT DISTRICT

Category	Est. Qty.	U/M	Description	Total Cost Per Month	Total Cost Per Year
II	218,857	SQ FT	Black Mountain Road / Carmel Valley Road Medians Landscaped with Trees, Shrubs, Groundcover	\$2,533.50	\$30,402.00
II(A)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs, and Grasslands	\$2,722.16	\$32,666.00
II(B)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs and Groundcover – Future	\$3,996.50	\$47,958.00
III	3,100	SQ FT	Black Mountain Road Street Medians Paved	\$134.16	\$1,610.00
V	437,089	SQ FT	Black Mountain Road / Carmel Valley Road Rights of Way and Adjacent Areas Landscaped with Trees, Shrubs, and Groundcover	\$4,081.41	\$48,977.00
V(A)	266,609	SQ FT	Camino Del Sur / San Dieguito Road Rights of Way Landscaped with Trees, Shrubs, and Grasslands.	\$3,568.33	\$42,820.00
V(B)	76,884	SQ FT	Camino Del Sur/San Dieguito Road Rights-of-Way Landscaped with Trees, Shrubs and Groundcover - Future	\$2,340.16	\$28,082.00
VI	975,575	SQ FT	Camino Del Sur / San Dieguito Road Slopes Adjacent to Rights of Way Landscaped with Trees, Shrubs, and Grasslands	\$6,869.33	\$82,192.00
XI	88,260	LN FT	Curbs and Gutters	\$891.00	\$10,692.00
XII	4,241	LN FT	Concrete Brow Ditches	\$368.66	\$4,424.00
XIII	2,600	SQ FT	Focal Points	\$233.30	\$2,799.70
XIV	219,828	SQ FT	Sidewalks / Bridge Hardscape	\$2,192.66	\$26,312.00
XIV(A)	203,468	SQ FT	Carmel Valley Road Medians Mulched	\$589.33	\$7,072.00
TOTAL SECTION A:					\$366,006.70

B. EXTRAORDINARY LABOR

EST. QTY.	U/M	DESCRIPTION	COST PER HOUR	TOTAL COST
2,000	HR	Extraordinary Labor	\$18.00	\$36,000.00

NOTE: The cost of the two thousand (2,000) hours of extraordinary labor will be added to the bid price to determine the overall Bidder.

TOTAL SECTIONS A & B: \$402,006.70

VENDOR: ASTECA LANDSCAPE

I. PRICING PAGE

A. BLACK MOUNTAIN RANCH SOUTH MAINTENANCE ASSESSMENT DISTRICT

Category	Est. Qty.	U/M	Description	Total Cost Per Month	Total Cost Per Year
II	218,857	SQ FT	Black Mountain Road / Carmel Valley Road Medians Landscaped with Trees, Shrubs, Groundcover	\$4,553.75	\$54,645.00
II(A)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs, and Grasslands	\$5,017.92	\$60,959.00
II(B)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs and Groundcover – Future	\$7,635.00	\$88,380.00
III	3,100	SQ FT	Black Mountain Road Street Medians Paved	\$256.67	\$3,080.00
V	437,089	SQ FT	Black Mountain Road / Carmel Valley Road Rights of Way and Adjacent Areas Landscaped with Trees, Shrubs, and Groundcover	\$7,273.00	\$87,276.50
V(A)	266,609	SQ FT	Camino Del Sur / San Dieguito Road Rights of Way Landscaped with Trees, Shrubs, and Grasslands.	\$6,237.92	\$74,855.00
V(B)	76,884	SQ FT	Camino Del Sur/San Dieguito Road Rights-of-Way Landscaped with Trees, Shrubs and Groundcover - Future	\$4,014.67	\$48,176.00
VI	975,575	SQ FT	Camino Del Sur / San Dieguito Road Slopes Adjacent to Rights of Way Landscaped with Trees, Shrubs, and Grasslands	\$12,053.33	\$144,640.00
XI	88,260	LN FT	Curbs and Gutters	\$1,554.17	\$18,650.00
XII	4,241	LN FT	Concrete Brow Ditches	\$752.50	\$9,030.00
XIII	2,600	SQ FT	Focal Points	\$566.92	\$6,802.98
XIV	219,828	SQ FT	Sidewalks / Bridge Hardscape	\$3,129.17	\$37,550.00
XIV(A)	203,468	SQ FT	Carmel Valley Road Medians Mulched	\$1,137.50	\$13,650.00
TOTAL SECTION A:					\$646,949.98

B. EXTRAORDINARY LABOR

EST. QTY.	U/M	DESCRIPTION	COST PER HOUR	TOTAL COST
2,000	HR	Extraordinary Labor	\$35.00	\$70,000.00

NOTE: The cost of the two thousand (2,000) hours of extraordinary labor will be added to the bid price to determine the overall Bidder.

TOTAL SECTIONS A & B: \$716,949.98

BID NO. 9970-11-Q  
LANDSCAPE MAINT. OF BLACK MOUNTAIN RANCH SOUTH MAD

VENDOR: BLUE SKIES LANDSCAPE MAINTENANCE

I. PRICING PAGE

A. BLACK MOUNTAIN RANCH SOUTH MAINTENANCE ASSESSMENT DISTRICT

Category	Est. Qty.	U/M	Description	Total Cost Per Month	Total Cost Per Year
II	218,857	SQ FT	Black Mountain Road / Carmel Valley Road Medians Landscaped with Trees, Shrubs, Groundcover	\$2,386.00	\$28,632.00
II(A)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs, and Grasslands	\$2,493.50	\$29,922.00
II(B)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs and Groundcover – Future	\$3,873.00	\$46,476.00
III	3,100	SQ FT	Black Mountain Road Street Medians Paved	\$123.67	\$1,484.00
V	437,089	SQ FT	Black Mountain Road / Carmel Valley Road Rights of Way and Adjacent Areas Landscaped with Trees, Shrubs, and Groundcover	\$4,010.33	\$48,124.00
V(A)	266,609	SQ FT	Camino Del Sur / San Dieguito Road Rights of Way Landscaped with Trees, Shrubs, and Grasslands.	\$3,588.33	\$43,060.00
V(B)	76,884	SQ FT	Camino Del Sur/San Dieguito Road Rights-of-Way Landscaped with Trees, Shrubs and Groundcover - Future	\$2,050.17	\$24,602.00
VI	975,575	SQ FT	Camino Del Sur / San Dieguito Road Slopes Adjacent to Rights of Way Landscaped with Trees, Shrubs, and Grasslands	\$5,973.33	\$71,680.00
XI	88,260	LN FT	Curbs and Gutters	\$833.33	\$10,000.00
XII	4,241	LN FT	Concrete Brow Ditches	\$409.33	\$4,912.00
XIII	2,600	SQ FT	Focal Points	\$301.29	\$3,615.50
XIV	219,828	SQ FT	Sidewalks / Bridge Hardscape	\$2,664.33	\$31,972.00
XIV(A)	203,468	SQ FT	Carmel Valley Road Medians Mulched	\$624.00	\$7,488.00
TOTAL SECTION A:					\$351,967.50

B. EXTRAORDINARY LABOR

EST. QTY.	U/M	DESCRIPTION	COST PER HOUR	TOTAL COST
2,000	HR	Extraordinary Labor	\$19.00	\$38,000.00

NOTE: The cost of the two thousand (2,000) hours of extraordinary labor will be added to the bid price to determine the overall Bidder.

TOTAL SECTIONS A & B: \$389,967.50

VENDOR: EXECUTIVE LANDSCAPE, INC.

I. PRICING PAGE

A. BLACK MOUNTAIN RANCH SOUTH MAINTENANCE ASSESSMENT DISTRICT

Category	Est. Qty.	U/M	Description	Total Cost Per Month	Total Cost Per Year
II	218,857	SQ FT	Black Mountain Road / Carmel Valley Road Medians Landscaped with Trees, Shrubs, Groundcover	\$2,619.50	\$31,434.00
II(A)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs, and Grasslands	\$2,785.83	\$33,430.00
II(B)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs and Groundcover – Future	\$4,196.66	\$50,360.00
III	3,100	SQ FT	Black Mountain Road Street Medians Paved	\$140.00	\$1,684.00
V	437,089	SQ FT	Black Mountain Road / Carmel Valley Road Rights of Way and Adjacent Areas Landscaped with Trees, Shrubs, and Groundcover	\$4,781.00	\$57,372.00
V(A)	266,609	SQ FT	Camino Del Sur / San Dieguito Road Rights of Way Landscaped with Trees, Shrubs, and Grasslands.	\$3,684.17	\$44,210.00
V(B)	76,884	SQ FT	Camino Del Sur/San Dieguito Road Rights-of-Way Landscaped with Trees, Shrubs and Groundcover - Future	\$2,275.00	\$27,300.00
VI	975,575	SQ FT	Camino Del Sur / San Dieguito Road Slopes Adjacent to Rights of Way Landscaped with Trees, Shrubs, and Grasslands	\$6,440.00	\$77,284.00
XI	88,260	LN FT	Curbs and Gutters	\$1,516.00	\$18,201.00
XII	4,241	LN FT	Concrete Brow Ditches	\$449.67	\$5,396.00
XIII	2,600	SQ FT	Focal Points	\$371.33	\$4,456.00
XIV	219,828	SQ FT	Sidewalks / Bridge Hardscape	\$2,081.00	\$24,980.00
XIV(A)	203,468	SQ FT	Carmel Valley Road Medians Mulched	\$645.67	\$7,748.00
TOTAL SECTION A:					\$383,855.00

B. EXTRAORDINARY LABOR

EST. QTY.	U/M	DESCRIPTION	COST PER HOUR	TOTAL COST
2,000	HR	Extraordinary Labor	\$36.00	\$72.00

NOTE: The cost of the two thousand (2,000) hours of extraordinary labor will be added to the bid price to determine the overall Bidder.

TOTAL SECTIONS A & B: \$455,855.00

BID NO. 9970-11-Q  
LANDSCAPE MAINT. OF BLACK MOUNTAIN RANCH SOUTH MAD

VENDOR: GOLDKAMP LANDSCAPE

I. PRICING PAGE

A. BLACK MOUNTAIN RANCH SOUTH MAINTENANCE ASSESSMENT DISTRICT

Category	Est. Qty.	U/M	Description	Total Cost Per Month	Total Cost Per Year
II	218,857	SQ FT	Black Mountain Road / Carmel Valley Road Medians Landscaped with Trees, Shrubs, Groundcover	\$3,299.66	\$39,596.00
II(A)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs, and Grasslands	\$3,662.33	\$43,948.00
II(B)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs and Groundcover – Future	\$5,290.16	\$63,482.00
III	3,100	SQ FT	Black Mountain Road Street Medians Paved	\$184.66	\$2,216.00
V	437,089	SQ FT	Black Mountain Road / Carmel Valley Road Rights of Way and Adjacent Areas Landscaped with Trees, Shrubs, and Groundcover	\$5,300.25	\$63,603.00
V(A)	266,609	SQ FT	Camino Del Sur / San Dieguito Road Rights of Way Landscaped with Trees, Shrubs, and Grasslands.	\$4,515.04	\$54,180.56
V(B)	76,884	SQ FT	Camino Del Sur/San Dieguito Road Rights-of-Way Landscaped with Trees, Shrubs and Groundcover - Future	\$2,476.66	\$29,720.00
VI	975,575	SQ FT	Camino Del Sur / San Dieguito Road Slopes Adjacent to Rights of Way Landscaped with Trees, Shrubs, and Grasslands	\$7,689.16	\$92,270.00
XI	88,260	LN FT	Curbs and Gutters	\$1,412.66	\$16,952.00
XII	4,241	LN FT	Concrete Brow Ditches	\$322.00	\$3,864.00
XIII	2,600	SQ FT	Focal Points	\$409.66	\$4,916.00
XIV	219,828	SQ FT	Sidewalks / Bridge Hardscape	\$1,258.50	\$15,102.00
XIV(A)	203,468	SQ FT	Carmel Valley Road Medians Mulched	\$567.66	\$6,812.00
TOTAL SECTION A:					\$436,661.56

B. EXTRAORDINARY LABOR

EST. QTY.	U/M	DESCRIPTION	COST PER HOUR	TOTAL COST
2,000	HR	Extraordinary Labor	\$28.00	\$56,000.00

NOTE: The cost of the two thousand (2,000) hours of extraordinary labor will be added to the bid price to determine the overall Bidder.

TOTAL SECTIONS A & B: \$492,661.56

VENDOR: JCMS LANDSCAPING

I. PRICING PAGE

A. BLACK MOUNTAIN RANCH SOUTH MAINTENANCE ASSESSMENT DISTRICT

Category	Est. Qty.	U/M	Description	Total Cost Per Month	Total Cost Per Year
II	218,857	SQ FT	Black Mountain Road / Carmel Valley Road Medians Landscaped with Trees, Shrubs, Groundcover	\$2,112.00	\$25,340.00
II(A)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs, and Grasslands	\$2,118.43	\$25,421.20
II(B)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs and Groundcover – Future	\$3,274.50	\$39,294.00
III	3,100	SQ FT	Black Mountain Road Street Medians Paved	\$78.71	\$944.50
V	437,089	SQ FT	Black Mountain Road / Carmel Valley Road Rights of Way and Adjacent Areas Landscaped with Trees, Shrubs, and Groundcover	\$3,388.27	\$40,659.24
V(A)	266,609	SQ FT	Camino Del Sur / San Dieguito Road Rights of Way Landscaped with Trees, Shrubs, and Grasslands.	\$3,326.85	\$39,922.20
V(B)	76,884	SQ FT	Camino Del Sur/San Dieguito Road Rights-of-Way Landscaped with Trees, Shrubs and Groundcover - Future	\$1,581.49	\$18,977.84
VI	975,575	SQ FT	Camino Del Sur / San Dieguito Road Slopes Adjacent to Rights of Way Landscaped with Trees, Shrubs, and Grasslands	\$5,252.18	\$63,026.10
XI	88,260	LN FT	Curbs and Gutters	\$1,274.17	\$15,290.00
XII	4,241	LN FT	Concrete Brow Ditches	\$356.50	\$4,278.00
XIII	2,600	SQ FT	Focal Points	\$246.16	\$2,954.00
XIV	219,828	SQ FT	Sidewalks / Bridge Hardscape	\$1,492.17	\$17,906.00
XIV(A)	203,468	SQ FT	Carmel Valley Road Medians Mulched	\$456.33	\$5,476.00
TOTAL SECTION A:					\$299,489.08

B. EXTRAORDINARY LABOR

EST. QTY.	U/M	DESCRIPTION	COST PER HOUR	TOTAL COST
2,000	HR	Extraordinary Labor	\$18.00	\$36,000.00

NOTE: The cost of the two thousand (2,000) hours of extraordinary labor will be added to the bid price to determine the overall Bidder.

TOTAL SECTIONS A & B: \$335,489.08

BID NO. 9970-11-Q  
LANDSCAPE MAINT. OF BLACK MOUNTAIN RANCH SOUTH MAD

VENDOR: LANDCARE LOGIC

I. PRICING PAGE

A. BLACK MOUNTAIN RANCH SOUTH MAINTENANCE ASSESSMENT DISTRICT

Category	Est. Qty.	U/M	Description	Total Cost Per Month	Total Cost Per Year
II	218,857	SQ FT	Black Mountain Road / Carmel Valley Road Medians Landscaped with Trees, Shrubs, Groundcover	\$2,880.17	\$34,562.00
II(A)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs, and Grasslands	\$2,687.00	\$32,243.96
II(B)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs and Groundcover – Future	\$4,584.21	\$55,010.50
III	3,100	SQ FT	Black Mountain Road Street Medians Paved	\$133.01	\$1,596.08
V	437,089	SQ FT	Black Mountain Road / Carmel Valley Road Rights of Way and Adjacent Areas Landscaped with Trees, Shrubs, and Groundcover	\$4,661.56	\$55,938.75
V(A)	266,609	SQ FT	Camino Del Sur / San Dieguito Road Rights of Way Landscaped with Trees, Shrubs, and Grasslands.	\$3,998.15	\$47,977.82
V(B)	76,884	SQ FT	Camino Del Sur/San Dieguito Road Rights-of-Way Landscaped with Trees, Shrubs and Groundcover - Future	\$2,404.58	\$28,854.96
VI	975,575	SQ FT	Camino Del Sur / San Dieguito Road Slopes Adjacent to Rights of Way Landscaped with Trees, Shrubs, and Grasslands	\$7,170.53	\$86,046.40
XI	88,260	LN FT	Curbs and Gutters	\$1,439.18	\$17,270.16
XII	4,241	LN FT	Concrete Brow Ditches	\$450.61	\$5,407.36
XIII	2,600	SQ FT	Focal Points	\$320.44	\$3,845.28
XIV	219,828	SQ FT	Sidewalks / Bridge Hardscape	\$2,287.21	\$27,446.56
XIV(A)	203,468	SQ FT	Carmel Valley Road Medians Mulched	\$715.00	\$8,587.80
TOTAL SECTION A:					\$404,787.63

B. EXTRAORDINARY LABOR

EST. QTY.	U/M	DESCRIPTION	COST PER HOUR	TOTAL COST
2,000	HR	Extraordinary Labor	\$22.00	\$44,000.00

NOTE: The cost of the two thousand (2,000) hours of extraordinary labor will be added to the bid price to determine the overall Bidder.

TOTAL SECTIONS A & B: \$448,787.63

VENDOR: LANDSCAPE USA

I. PRICING PAGE

A. BLACK MOUNTAIN RANCH SOUTH MAINTENANCE ASSESSMENT DISTRICT

Category	Est. Qty.	U/M	Description	Total Cost Per Month	Total Cost Per Year
II	218,857	SQ FT	Black Mountain Road / Carmel Valley Road Medians Landscaped with Trees, Shrubs, Groundcover	\$1,853.57	\$22,242.86
II(A)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs, and Grasslands	\$2,098.38	\$25,180.54
II(B)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs and Groundcover – Future	\$3,305.59	\$39,667.10
III	3,100	SQ FT	Black Mountain Road Street Medians Paved	\$108.17	\$1,298.00
V	437,089	SQ FT	Black Mountain Road / Carmel Valley Road Rights of Way and Adjacent Areas Landscaped with Trees, Shrubs, and Groundcover	\$3,370.34	\$40,444.08
V(A)	266,609	SQ FT	Camino Del Sur / San Dieguito Road Rights of Way Landscaped with Trees, Shrubs, and Grasslands.	\$2,981.08	\$35,773.04
V(B)	76,884	SQ FT	Camino Del Sur/San Dieguito Road Rights-of-Way Landscaped with Trees, Shrubs and Groundcover - Future	\$1,661.84	\$19,942.10
VI	975,575	SQ FT	Camino Del Sur / San Dieguito Road Slopes Adjacent to Rights of Way Landscaped with Trees, Shrubs, and Grasslands	\$6,065.85	\$72,790.24
XI	88,260	LN FT	Curbs and Gutters	\$1,217.67	\$14,612.00
XII	4,241	LN FT	Concrete Brow Ditches	\$350.72	\$4,208.60
XIII	2,600	SQ FT	Focal Points	\$297.17	\$3,566.00
XIV	219,828	SQ FT	Sidewalks / Bridge Hardscape	\$1,930.61	\$23,167.28
XIV(A)	203,468	SQ FT	Carmel Valley Road Medians Mulched	\$659.32	\$7,911.80
TOTAL SECTION A:					\$310,803.64

B. EXTRAORDINARY LABOR

EST. QTY.	U/M	DESCRIPTION	COST PER HOUR	TOTAL COST
2,000	HR	Extraordinary Labor	\$20.00	\$40,000.00

NOTE: The cost of the two thousand (2,000) hours of extraordinary labor will be added to the bid price to determine the overall Bidder.

TOTAL SECTIONS A & B: \$350,803.64

BID NO. 9970-11-Q  
LANDSCAPE MAINT. OF BLACK MOUNTAIN RANCH SOUTH MAD

VENDOR: MERCHANTS LANDSCAPE SERVICES, INC.

I. PRICING PAGE

A. BLACK MOUNTAIN RANCH SOUTH MAINTENANCE ASSESSMENT DISTRICT

Category	Est. Qty.	U/M	Description	Total Cost Per Month	Total Cost Per Year
II	218,857	SQ FT	Black Mountain Road / Carmel Valley Road Medians Landscaped with Trees, Shrubs, Groundcover	\$2,871.25	\$34,455.00
II(A)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs, and Grasslands	\$3,197.17	\$38,366.00
II(B)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs and Groundcover – Future	\$4,504.50	\$54,054.00
III	3,100	SQ FT	Black Mountain Road Street Medians Paved	\$95.34	\$1,144.00
V	437,089	SQ FT	Black Mountain Road / Carmel Valley Road Rights of Way and Adjacent Areas Landscaped with Trees, Shrubs, and Groundcover	\$4,534.67	\$54,416.00
V(A)	266,609	SQ FT	Camino Del Sur / San Dieguito Road Rights of Way Landscaped with Trees, Shrubs, and Grasslands.	\$4,039.17	\$48,470.00
V(B)	76,884	SQ FT	Camino Del Sur/San Dieguito Road Rights-of-Way Landscaped with Trees, Shrubs and Groundcover - Future	\$2,407.00	\$28,884.00
VI	975,575	SQ FT	Camino Del Sur / San Dieguito Road Slopes Adjacent to Rights of Way Landscaped with Trees, Shrubs, and Grasslands	\$7,633.50	\$91,602.00
XI	88,260	LN FT	Curbs and Gutters	\$1,407.50	\$16,890.00
XII	4,241	LN FT	Concrete Brow Ditches	\$346.66	\$4,160.00
XIII	2,600	SQ FT	Focal Points	\$296.66	\$3,560.00
XIV	219,828	SQ FT	Sidewalks / Bridge Hardscape	\$2,045.33	\$24,544.00
XIV(A)	203,468	SQ FT	Carmel Valley Road Medians Mulched	\$676.00	\$8,112.00
TOTAL SECTION A:					\$408,657.00

B. EXTRAORDINARY LABOR

EST. QTY.	U/M	DESCRIPTION	COST PER HOUR	TOTAL COST
2,000	HR	Extraordinary Labor	\$19.50	\$39,000.00

NOTE: The cost of the two thousand (2,000) hours of extraordinary labor will be added to the bid price to determine the overall Bidder.

TOTAL SECTIONS A & B: \$447,157.00

VENDOR: NISSHO OF CALIFORNIA, INC.

I. PRICING PAGE

A. BLACK MOUNTAIN RANCH SOUTH MAINTENANCE ASSESSMENT DISTRICT

Category	Est. Qty.	U/M	Description	Total Cost Per Month	Total Cost Per Year
II	218,857	SQ FT	Black Mountain Road / Carmel Valley Road Medians Landscaped with Trees, Shrubs, Groundcover	\$2,918.25	\$35,019.00
II(A)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs, and Grasslands	\$3,221.54	\$38,658.50
II(B)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs and Groundcover – Future	\$5,034.58	\$60,415.00
III	3,100	SQ FT	Black Mountain Road Street Medians Paved	\$120.33	\$1,444.00
V	437,089	SQ FT	Black Mountain Road / Carmel Valley Road Rights of Way and Adjacent Areas Landscaped with Trees, Shrubs, and Groundcover	\$4,551.96	\$54,623.51
V(A)	266,609	SQ FT	Camino Del Sur / San Dieguito Road Rights of Way Landscaped with Trees, Shrubs, and Grasslands.	\$4,323.88	\$5,886.50
V(B)	76,884	SQ FT	Camino Del Sur/San Dieguito Road Rights-of-Way Landscaped with Trees, Shrubs and Groundcover - Future	\$2,702.50	\$32,430.00
VI	975,575	SQ FT	Camino Del Sur / San Dieguito Road Slopes Adjacent to Rights of Way Landscaped with Trees, Shrubs, and Grasslands	\$7,549.50	\$90,594.00
XI	88,260	LN FT	Curbs and Gutters	\$1,606.58	\$19,279.00
XII	4,241	LN FT	Concrete Brow Ditches	\$347.00	\$4,164.00
XIII	2,600	SQ FT	Focal Points	\$308.44	\$3,701.30
XIV	219,828	SQ FT	Sidewalks / Bridge Hardscape	\$2,339.33	\$28,072.00
XIV(A)	203,468	SQ FT	Carmel Valley Road Medians Mulched	\$685.75	\$8,229.00
TOTAL SECTION A:					\$428,515.81

B. EXTRAORDINARY LABOR

EST. QTY.	U/M	DESCRIPTION	COST PER HOUR	TOTAL COST
2,000	HR	Extraordinary Labor	\$24.00	\$48,000.00

NOTE: The cost of the two thousand (2,000) hours of extraordinary labor will be added to the bid price to determine the overall Bidder.

TOTAL SECTIONS A & B: \$476,515.81

BID NO. 9970-11-Q  
LANDSCAPE MAINT. OF BLACK MOUNTAIN RANCH SOUTH MAD

VENDOR: PARK WEST LANDSCAPE MAINTENANCE

I. PRICING PAGE

A. BLACK MOUNTAIN RANCH SOUTH MAINTENANCE ASSESSMENT DISTRICT

Category	Est. Qty.	U/M	Description	Total Cost Per Month	Total Cost Per Year
II	218,857	SQ FT	Black Mountain Road / Carmel Valley Road Medians Landscaped with Trees, Shrubs, Groundcover	\$2,657.83	\$31,894.00
II(A)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs, and Grasslands	\$2,734.57	\$32,814.80
II(B)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs and Groundcover – Future	\$4,221.93	\$50,663.20
III	3,100	SQ FT	Black Mountain Road Street Medians Paved	\$127.17	\$1,526.00
V	437,089	SQ FT	Black Mountain Road / Carmel Valley Road Rights of Way and Adjacent Areas Landscaped with Trees, Shrubs, and Groundcover	\$7,636.80	\$91,641.60
V(A)	266,609	SQ FT	Camino Del Sur / San Dieguito Road Rights of Way Landscaped with Trees, Shrubs, and Grasslands.	\$3,699.10	\$44,389.20
V(B)	76,884	SQ FT	Camino Del Sur/San Dieguito Road Rights-of-Way Landscaped with Trees, Shrubs and Groundcover - Future	\$2,244.90	\$26,938.80
VI	975,575	SQ FT	Camino Del Sur / San Dieguito Road Slopes Adjacent to Rights of Way Landscaped with Trees, Shrubs, and Grasslands	\$6,456.27	\$77,475.20
XI	88,260	LN FT	Curbs and Gutters	\$911.97	\$10,943.60
XII	4,241	LN FT	Concrete Brow Ditches	\$432.37	\$5,188.40
XIII	2,600	SQ FT	Focal Points	\$306.65	\$3,679.80
XIV	219,828	SQ FT	Sidewalks / Bridge Hardscape	\$2,205.43	\$26,465.20
XIV(A)	203,468	SQ FT	Carmel Valley Road Medians Mulched	\$661.27	\$7,935.20
TOTAL SECTION A:					\$411,555.00

B. EXTRAORDINARY LABOR

EST. QTY.	U/M	DESCRIPTION	COST PER HOUR	TOTAL COST
2,000	HR	Extraordinary Labor	\$20.00	\$40,000.00

NOTE: The cost of the two thousand (2,000) hours of extraordinary labor will be added to the bid price to determine the overall Bidder.

TOTAL SECTIONS A & B: \$451,555.00

VENDOR: PONDEROSA LANDSCAPE, INC.

I. PRICING PAGE

A. BLACK MOUNTAIN RANCH SOUTH MAINTENANCE ASSESSMENT DISTRICT

Category	Est. Qty.	U/M	Description	Total Cost Per Month	Total Cost Per Year
II	218,857	SQ FT	Black Mountain Road / Carmel Valley Road Medians Landscaped with Trees, Shrubs, Groundcover	\$2,593.17	\$31,118.00
II(A)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs, and Grasslands	\$2,813.75	\$33,765.00
II(B)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs and Groundcover – Future	\$4,240.50	\$50,886.00
III	3,100	SQ FT	Black Mountain Road Street Medians Paved	\$137.67	\$1,652.00
V	437,089	SQ FT	Black Mountain Road / Carmel Valley Road Rights of Way and Adjacent Areas Landscaped with Trees, Shrubs, and Groundcover	\$4,489.00	\$53,868.00
V(A)	266,609	SQ FT	Camino Del Sur / San Dieguito Road Rights of Way Landscaped with Trees, Shrubs, and Grasslands.	\$3,734.75	\$44,817.00
V(B)	76,884	SQ FT	Camino Del Sur/San Dieguito Road Rights-of-Way Landscaped with Trees, Shrubs and Groundcover - Future	\$2,345.17	\$28,412.00
VI	975,575	SQ FT	Camino Del Sur / San Dieguito Road Slopes Adjacent to Rights of Way Landscaped with Trees, Shrubs, and Grasslands	\$6,223.93	\$74,687.12
XI	88,260	LN FT	Curbs and Gutters	\$1,468.33	\$17,620.00
XII	4,241	LN FT	Concrete Brow Ditches	\$463.33	\$5,560.00
XIII	2,600	SQ FT	Focal Points	\$398.50	\$4,782.00
XIV	219,828	SQ FT	Sidewalks / Bridge Hardscape	\$2,152.50	\$25,830.00
XIV(A)	203,468	SQ FT	Carmel Valley Road Medians Mulched	\$682.50	\$8,190.00
TOTAL SECTION A:					\$380,917.12

B. EXTRAORDINARY LABOR

EST. QTY.	U/M	DESCRIPTION	COST PER HOUR	TOTAL COST
2,000	HR	Extraordinary Labor	\$18.00	\$36,000.00

NOTE: The cost of the two thousand (2,000) hours of extraordinary labor will be added to the bid price to determine the overall Bidder.

TOTAL SECTIONS A & B: \$416,917.12

BID NO. 9970-11-Q  
LANDSCAPE MAINT. OF BLACK MOUNTAIN RANCH SOUTH MAD

VENDOR: RANCHO HILLS LANDSCAPE, INC.

I. PRICING PAGE

A. BLACK MOUNTAIN RANCH SOUTH MAINTENANCE ASSESSMENT DISTRICT

Category	Est. Qty.	U/M	Description	Total Cost Per Month	Total Cost Per Year
II	218,857	SQ FT	Black Mountain Road / Carmel Valley Road Medians Landscaped with Trees, Shrubs, Groundcover	\$3,018.75	\$36,224.99
II(A)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs, and Grasslands	\$3,425.83	\$41,109.98
II(B)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs and Groundcover – Future	\$4,967.98	\$59,615.70
III	3,100	SQ FT	Black Mountain Road Street Medians Paved	\$169.95	\$2,039.40
V	437,089	SQ FT	Black Mountain Road / Carmel Valley Road Rights of Way and Adjacent Areas Landscaped with Trees, Shrubs, and Groundcover	\$5,081.84	\$60,982.04
V(A)	266,609	SQ FT	Camino Del Sur / San Dieguito Road Rights of Way Landscaped with Trees, Shrubs, and Grasslands.	\$4,320.13	\$51,841.59
V(B)	76,884	SQ FT	Camino Del Sur/San Dieguito Road Rights-of-Way Landscaped with Trees, Shrubs and Groundcover - Future	\$2,495.30	\$29,943.64
VI	975,575	SQ FT	Camino Del Sur / San Dieguito Road Slopes Adjacent to Rights of Way Landscaped with Trees, Shrubs, and Grasslands	\$8,673.57	\$104,082.88
XI	88,260	LN FT	Curbs and Gutters	\$982.95	\$11,795.36
XII	4,241	LN FT	Concrete Brow Ditches	\$504.31	\$6,051.76
XIII	2,600	SQ FT	Focal Points	\$340.97	\$4,091.62
XIV	219,828	SQ FT	Sidewalks / Bridge Hardscape	\$1,964.99	\$23,579.82
XIV(A)	203,468	SQ FT	Carmel Valley Road Medians Mulched	\$990.02	\$11,880.18
TOTAL SECTION A:					\$443,238.96

B. EXTRAORDINARY LABOR

EST. QTY.	U/M	DESCRIPTION	COST PER HOUR	TOTAL COST
2,000	HR	Extraordinary Labor	\$18.00	\$36,000.00

NOTE: The cost of the two thousand (2,000) hours of extraordinary labor will be added to the bid price to determine the overall Bidder.

TOTAL SECTIONS A & B: \$479,238.96

VENDOR: TREEBEARDS LANDSCAPES

I. PRICING PAGE

A. BLACK MOUNTAIN RANCH SOUTH MAINTENANCE ASSESSMENT DISTRICT

Category	Est. Qty.	U/M	Description	Total Cost Per Month	Total Cost Per Year
II	218,857	SQ FT	Black Mountain Road / Carmel Valley Road Medians Landscaped with Trees, Shrubs, Groundcover	\$2,224.50	\$26,694.00
II(A)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs, and Grasslands	\$2,331.67	\$27,980.00
II(B)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs and Groundcover – Future	\$3,576.67	\$42,920.00
III	3,100	SQ FT	Black Mountain Road Street Medians Paved	\$114.33	\$1,372.00
V	437,089	SQ FT	Black Mountain Road / Carmel Valley Road Rights of Way and Adjacent Areas Landscaped with Trees, Shrubs, and Groundcover	\$3,666.25	\$43,995.00
V(A)	266,609	SQ FT	Camino Del Sur / San Dieguito Road Rights of Way Landscaped with Trees, Shrubs, and Grasslands.	\$3,132.67	\$37,592.00
V(B)	76,884	SQ FT	Camino Del Sur/San Dieguito Road Rights-of-Way Landscaped with Trees, Shrubs and Groundcover - Future	\$1,695.17	\$20,342.00
VI	975,575	SQ FT	Camino Del Sur / San Dieguito Road Slopes Adjacent to Rights of Way Landscaped with Trees, Shrubs, and Grasslands	\$5,528.33	\$66,340.00
XI	88,260	LN FT	Curbs and Gutters	\$673.83	\$8,086.00
XII	4,241	LN FT	Concrete Brow Ditches	\$384.00	\$4,608.00
XIII	2,600	SQ FT	Focal Points	\$268.00	\$3,216.00
XIV	219,828	SQ FT	Sidewalks / Bridge Hardscape	\$1,771.67	\$21,260.00
XIV(A)	203,468	SQ FT	Carmel Valley Road Medians Mulched	\$554.67	\$6,656.00
TOTAL SECTION A:					\$311,061.00

B. EXTRAORDINARY LABOR

EST. QTY.	U/M	DESCRIPTION	COST PER HOUR	TOTAL COST
2,000	HR	Extraordinary Labor	\$20.00	\$40,000.00

NOTE: The cost of the two thousand (2,000) hours of extraordinary labor will be added to the bid price to determine the overall Bidder.

TOTAL SECTIONS A & B: \$351,061.00

BID NO. 9970-11-Q  
LANDSCAPE MAINT. OF BLACK MOUNTAIN RANCH SOUTH MAD

VENDOR: TRUGREEN LANDCARE

I. PRICING PAGE

A. BLACK MOUNTAIN RANCH SOUTH MAINTENANCE ASSESSMENT DISTRICT

Category	Est. Qty.	U/M	Description	Total Cost Per Month	Total Cost Per Year
II	218,857	SQ FT	Black Mountain Road / Carmel Valley Road Medians Landscaped with Trees, Shrubs, Groundcover	\$2,604.00	\$31,248.00
II(A)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs, and Grasslands	\$2,383.25	\$28,599.00
II(B)	323,533	SQ FT	Camino Del Sur Medians Landscaped with Trees, Shrubs and Groundcover – Future	\$3,470.17	\$41,642.00
III	3,100	SQ FT	Black Mountain Road Street Medians Paved	\$95.33	\$1,144.00
V	437,089	SQ FT	Black Mountain Road / Carmel Valley Road Rights of Way and Adjacent Areas Landscaped with Trees, Shrubs, and Groundcover	\$3,969.92	\$47,639.00
V(A)	266,609	SQ FT	Camino Del Sur / San Dieguito Road Rights of Way Landscaped with Trees, Shrubs, and Grasslands.	\$2,905.33	\$34,864.00
V(B)	76,884	SQ FT	Camino Del Sur/San Dieguito Road Rights-of-Way Landscaped with Trees, Shrubs and Groundcover - Future	\$1,441.83	\$17,302.00
VI	975,575	SQ FT	Camino Del Sur / San Dieguito Road Slopes Adjacent to Rights of Way Landscaped with Trees, Shrubs, and Grasslands	\$6,834.00	\$82,008.00
XI	88,260	LN FT	Curbs and Gutters	\$1,148.33	\$13,780.00
XII	4,241	LN FT	Concrete Brow Ditches	\$289.00	\$3,468.00
XIII	2,600	SQ FT	Focal Points	\$203.00	\$2,436.00
XIV	219,828	SQ FT	Sidewalks / Bridge Hardscape	\$2,047.00	\$24,566.00
XIV(A)	203,468	SQ FT	Carmel Valley Road Medians Mulched	\$747.17	\$8,918.00
TOTAL SECTION A:					\$337,614.00

B. EXTRAORDINARY LABOR

EST. QTY.	U/M	DESCRIPTION	COST PER HOUR	TOTAL COST
2,000	HR	Extraordinary Labor	\$18.00	\$36,000.00

NOTE: The cost of the two thousand (2,000) hours of extraordinary labor will be added to the bid price to determine the overall Bidder.

TOTAL SECTIONS A & B: \$373,614.00